#### EX PARTE OR LATE FILED



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Director - Federal Government Affairs

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February 18, 1999

Ms. Magalie Roman Salas Secretary Federal Communications Commission 445 Twelfth Street, SW, Room TWB-204 Washington, DC 20554

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(MERIL GOVERNOCATIONS COMMISSION OFFICE OF THE SECRETARY

Re:

Notice of Ex Parte meeting

Second Application of BellSouth Corporation, BellSouth Telecommunications, Inc., and BellSouth Long Distance, Inc., for Provision of In-Region, InterLATA Services in Louisiana, CC Docket No. 98-121

Dear Ms. Roman Salas:

On Wednesday, February 17, 1999, Jay Bradbury, David Eppsteiner, and I, of AT&T, Michael Hou of Community Network, and Karen Reidy and Bryan Greene of MCI, met with Claudia Fox, Jake Jennings, Andrea Kearney, and Claudia Pabo of the Common Carrier Bureau. At the request of Commission staff, the parties reviewed their position of record in this proceeding with an emphasis on the need for a nondiscriminatory machineto-machine interface for maintenance and repair using the enclosed materials. In sum, we emphasized the dual entry issues (increased errors and cost) imposed with the lack of a machine-to-machine interface that were previously identified by the Commission as the reason machine-to-machine interfaces are required for pre-ordering/ordering functions.

Two copies of this Notice are being submitted to the Secretary of the FCC in accordance with Section 1.1206(a)(2) of the Commission's rules.

Robert W. 2

Attachment

cc: Claudia Fox Jake Jennings Andrea Kearney Claudia Pabo

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#### The Need For A Machine-to-Machine Maintenance and Repair Interface

#### The Competitive Impact

- If CLECs Hope to Compete With Incumbents, They Must Provide Better Customer Service and Lower Prices
  - All Customer Needs Must Addressed On Each Customer Contact
  - A CLEC Must Be Able To Efficiently Access
    All of An Individual Customer's Data On
    Every Call
  - Therefore, CLECs Must Be Able to Access
    Their Data As Well As ILEC Data

# Why A Machine-to-Machine Repair Interface Is Necessary

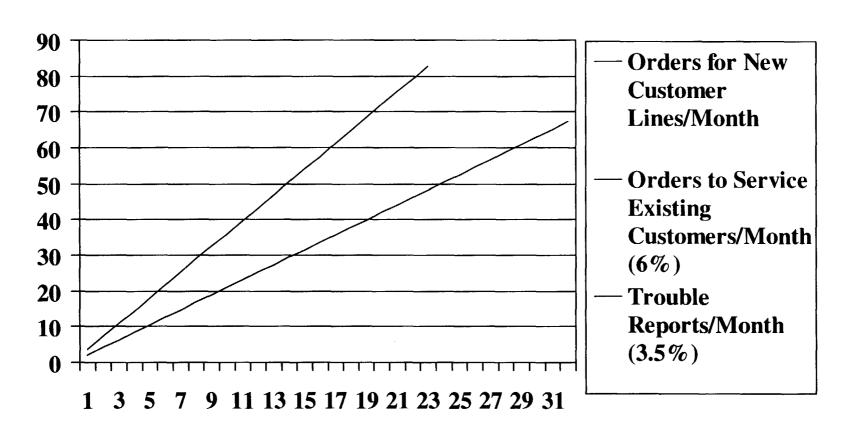
- Billing Data
  - Recurring Repairs Require Customer Credits
- Existing Services
  - Must Be Able to Add/Change Services
  - Must Be Able to Adjust Existing Calling Plans
- CSR Data
  - Necessary to Keep Contact Information Up-to-Date

# Why A Machine-to-Machine Repair Interface Is Necessary

- Maintenance and Repair Volumes Will Quickly Equal New Order Volumes
  - Approximately 4% Of Lines Are Treated Monthly
  - 20%-30% of "Non-Migration" Accounts Are Treated Initially
  - Within 2 1/2 Years, Most CLECs Will Be At
    1/3 Maintenance and Repair Calls; 1/3 Change
    Order Calls; and 1/3 New Service Calls

#### Hypothetical CLEC Business Plan

(7% Penetration of a 25M Line ILEC in 30 Months)



# Why A Machine-to-Machine Repair Interface Is Necessary

- M & R Performance Information Is Essential
  - Real Time Access to Call Volume and Connect
    Time Data is Required for Efficient Staffing
  - CLEC Created Interval and Response Data Necessary to Ensure Parity
  - Without a CLEC's Own Database, CLECs are Left With Monthly RBOC Reports

## Additional Cost Incurred Due to Dual Entry

- Lack of Machine-to-Machine Requires CLEC to Engage in Dual Entry
  - Dual Entry Must Occur While Customer Is On-Line for CLEC to Provide Efficient Customer Service Which Incumbent Representative Does Not
  - Dual Entry Is More Time Consuming And Results In More Mistakes, Requiring More Service Representatives